

SEEDSMEN'S PROFESSIONAL LIABILITY

Tailored professional liability coverage for those involved in the seed industry



Why This Coverage Matters

At every stage of the seed business, mistakes or alleged mistakes can occur in the selection, conditioning, packaging, or testing of seed — causing or contributing to the loss of a customer's crop. Even the most professional organizations may experience a lapse in standards that can seriously impact their balance sheet without applicable coverage.

Seedsman's Professional Liability Coverage should be carried in addition to Products Liability, as they are entirely different coverages that complement each other.

Key Benefits

- **Comprehensive Seed Definition:** Broad definition including seeds, bulbs, plants, roots, tubers, and other similar means of plant propagation.
- **Variety & Quality Protection:** Covers claims arising from failure of seed sold to conform to the variety or quality specified, or to be suitable for the purpose specified.
- **Flexible Underwriting:** Competitive premiums with deductibles geared to the insured's turnover and seed types sold.

Who Needs This Coverage?

Everyone involved in growing, conditioning, or distributing seeds. This includes companies and individuals engaged in:

- Seed Sellers & Distributors
- Seed Processors
- Growers & Laboratories

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Common Claim Types

- **Mechanical Error:** Errors in labelling, mixture of wrong kinds or varieties of seed, inadequate lab testing for germination.
- **Overzealous Distribution:** Verbal warranties from salemen in over representation of the seed produce.
- **Germination Deficiencies:** Controlled by careful grow-out testing. Claims are less frequent, but are severe when they do occur.
- **Disease Control Problems:** Susceptibility to disease varies based on the genetic resistance of the seed type planted. Damage can be reduced by disease control treatments.

The Five Insuring Clauses

- 1. Negligent Act, Error, or Omission:** Covers failure of the seed to conform to the variety specified due to negligent act, error or omission of the insured or its employees.
- 2. Variety Non-Conformance (Compliant Purchase):** Failure of seed sold to conform to the variety specified, if purchased in compliance with applicable Federal and Provincial seed laws from recognized associations.
- 3. Unopened Package Distribution:** Failure of the seed sold in unopened packages received from a supplier who is a member of a recognized seed dealers association
- 4. Processing for Others:** Any negligent act, error, or omission arising out of the processing of seed by the insured for or on behalf of others, where no sale of seed is made.
- 5. Contract Growing:** Claims arising from the insured's contracting with others to grow seed for the insured, or from contracting to grow seed for others, or from the sale of any seed so grown.

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Key Program Features

Feature	Details
Policy Basis	Claims Made
Seed Definition	Seeds, bulbs, plants, roots, tubers, or other similar means of plant propagation
Territory	Worldwide Sales
GMO Coverage	Included — all crops including Genetically Modified Organisms

How It Differs from Other Coverages

Seedsman's Professional Liability vs. Miscellaneous E&O: Miscellaneous E&O covers professional services performed for others for a fee. Seedsman do not normally perform professional services for others for a fee, making standard E&O inadequate.

Misdelivery Enhancement: Some Products Liability policies are enhanced to cover misdelivery, but this is not an adequate substitute for Seedsman's Professional Liability Coverage.

Why Choose SPG Canada?

- Flexible underwriting — each risk considered on its own merits
- Worldwide coverage for all crops, including GMOs
- Premiums kept to a minimum with tailored deductibles
- Dedicated Professional Liability team with seed industry knowledge

Contact Us

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Every SPG Canada policy is backed by our claims management company, Specialty Claims Canada. With delegated authority, they handle claims quickly with a focus on customer satisfaction.

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